

Bling it On!

Necklaces. Scarves. Bracelets. Belts. There are many ways to jazz up an outfit. See which fashion accessories make your bottom line shine.

Sharon Naylor

THE GOOD BEAD

Make room for accessories! The 2012 Accessories Census from *Accessories Magazine* and the NPD Group shows that in 2012, accessory sales amounted to \$30.5 billion, and the projected sales figures for a wide range of accessories in 2013 is \$32.5 billion, an astounding leap attributed to what the survey calls the “need cycle” of women who held off on buying new wardrobe items due to the economy’s

pull on their budgets, but now need to update their wardrobes

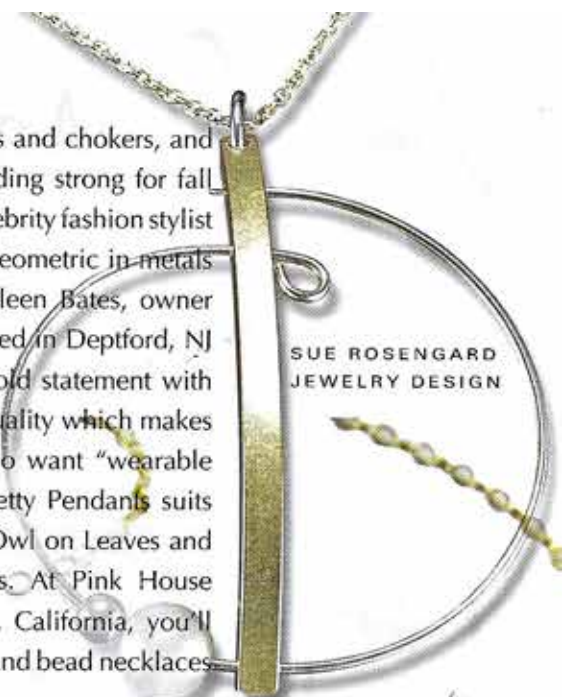
“The smallest things often make the biggest impact,” says Nicole Philip-Kronenberg, fashion editor, stylist and accessories expert. “Accessories have always had the ability to transform an outfit, so one should never underestimate the impact of a statement accessory.” Here is what’s new in the major categories:

TIGER MOUNTAIN JEWELRY



■ Mixed metal necklaces are in for collars and chokers, and short or long pendant necklaces are trending strong for fall 2013. Gina LaMorte, New Jersey-based celebrity fashion stylist says, "Statement chokers in modern and geometric in metals are in, as are stone collars and bibs." Eileen Bates, owner and designer of Pretty Pretty Pendants based in Deptford, NJ says, "Long pendant necklaces make a bold statement with any look, and are an expression of individuality which makes our pendants a perfect fit for women who want "wearable art" as their jewelry statement." Pretty Pretty Pendants suits the fall trends with their Owl on Leaves and Winged Dragonfly pieces. At Pink House Imports based in Orange, California, you'll find colorful, strung glass and bead necklaces perfect for layering.

SUE ROSENGARD
JEWELRY DESIGN

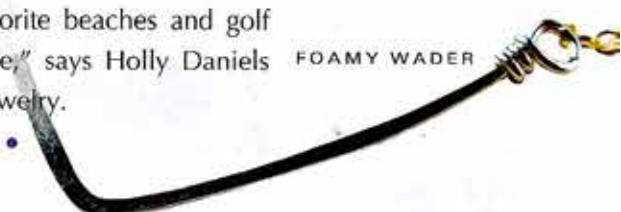


New in Necklaces

Since texture is a big trend for fall, Dune Jewelry based in Boston creates necklace pendants in rounds and bars made with responsibly sourced sand from customers' favorite beaches and golf courses. "Our Sand Bar necklace is always a staple," says Holly Daniels Christensen, founder and creative director of Dune Jewelry.

FOAMY WADER

RAIN JEWELRY
COLLECTION



On the Cuff

■ Philip-Kronenberg says, "We're starting to move toward one bold statement cuff, as opposed to many smaller, layered bracelets." La Morte says, "Large, over-embellished cuffs with colorful gems, or geometric '80s art-inspired cuffs, are in, as are metal studded cuffs. Look to Atlanta-based Anju Jewelry for wide metallic cuffs. Outside of cuffs are Grantsville, Maryland-based Calypso Studios's Glitz & Glass Wraps, made from a combination of metallic and glass beads. Each is hand-strung on waxed linen cording and features their signature metal toggle clasp. Calypso Studios also shows single strand bracelets featuring rhinestone beads on colorful waxed linen cording. At Dune Jewelry, sterling silver bracelets are accented with colorful beads in their Sandbead Collection.

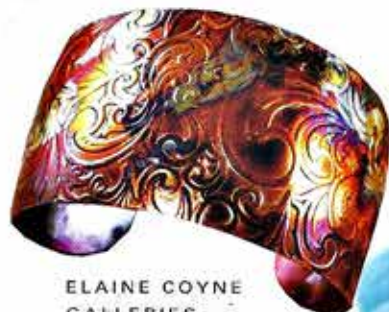
SYLCA DESIGNS



WORLDFINDS



INSPIREDESIGNS



ELAINE COYNE
GALLERIES



An Earful

■ Oversized earrings such as chandeliers are back. Drop earrings will overtake hoops. Dune Jewelry's Sand Globe collection offers pendants with personalized sand choices for an earthier feel. Tiger Mountain's metallic earrings capture all the top fall trends.



SUE ROSENGARD
JEWELRY DESIGN



KAPPER GLASS STUDIO



DUNITZ & COMPANY INC.

According to *Accessories Magazine* and the NDP Group, the projected market shares of the top accessories for 2013 are:

- Jewelry: 34.88%
- Handbags: 30.12%
- Hosiery: 9.2%
- Watches: 6.66%
- Small leathergoods: 6.18%
- Sunglasses: 5.39%
- Slippers and casual footwear: 2.6%
- Scarves: 1.45%
- Gloves: 1.41%
- Hats: 1.04%

Ring(ing) Endorsement

■ Philip-Kronenberg says that stacking has moved from the wrist to the fingers, with multiple rings in metals, and colors. Clea Hayes of Tiger Mountain says, "The ring category is very popular with fall, especially in metals coupled with the nature element such as in our bird rings. Another popular ring is a lotus flower since for Fall the "spiritual" symbols are really hot." Hayes also says, "Copper color rings are hot for Fall—especially with the little "pop" of color with the turquoise. Copper is always a good choice for Fall and right now the rose gold and copper color metals are super-hot. This is a look that we see working from weekday to weekend." Also hot are statement rings in colorful glass stones, gemstones, gold, with cross motifs, Dune Jewelry's smart metal outlines of shapes, and rings in fall-chic green stone accents.



TIGER MOUNTAIN
JEWELRY



DUNE JEWELRY